

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

<http://lobbyingdisclosure.house.gov>

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

<http://www.senate.gov/lobby>

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

<b>1. Registrant Name</b> <input checked="" type="checkbox"/> Organization/Lobbying Firm <input type="checkbox"/> Self Employed Individual  Williams and Jensen, PLLC			
<b>2. Address</b> <input type="checkbox"/> Check if different than previously reported Address1 <u>701 8th Street, NW</u> Address2 <u>Suite 500</u> City <u>Washington</u> State <u>DC</u> Zip Code <u>20001</u> - Country <u>USA</u>			
<b>3. Principal place of business (if different than line 2)</b> City _____ State _____ Zip Code _____ - Country _____			
<b>4a. Contact Name</b> Ms. Rachel Kessinger	<b>b. Telephone Number</b> <input type="checkbox"/> International Number (202) 973-5941	<b>c. E-mail</b>	<b>5. Senate ID#</b> 41454-571
<b>7. Client Name</b> <input type="checkbox"/> Self <input type="checkbox"/> Check if client is a state or local government or instrumentality Norfolk Southern Corporation			<b>6. House ID#</b> 307710033

**TYPE OF REPORT** 8. Year 2012 Q1 (1/1 - 3/31)  Q2 (4/1 - 6/30)  Q3 (7/1-9/30)  Q4 (10/1 - 12/31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  Termination Date \_\_\_\_\_ 11. No Lobbying Issue Activity

<b>INCOME OR EXPENSES - YOU MUST complete either Line 12 or Line 13</b>	
<b>12. Lobbying</b> <b>INCOME</b> relating to lobbying activities for this reporting period was: <u>Less than \$5,000</u> <input type="checkbox"/> <u>\$5,000 or more</u> <input checked="" type="checkbox"/> \$ <u>50,000.00</u>  Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>13. Organizations</b> <b>EXPENSE</b> relating to lobbying activities for this reporting period were: <u>Less than \$5,000</u> <input type="checkbox"/> <u>\$5,000 or more</u> <input type="checkbox"/> \$ _____  <b>14. REPORTING</b> Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code

Signature  Digitally Signed By: Rachel Kessinger Date 10/19/2012

Printed Name and Title John McMackin, Principal

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code 

RRR	Railroads
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 (one per page)

16. Specific lobbying issues

Highway legislation, including truck size/weight issues. S. 1813 "Moving Ahead for Progress in the 21st Century (MAP 21) Act" and H.R. 7 "American Energy and Infrastructure Jobs Act of 2012"

17. House(s) of Congress and Federal agencies  Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE, Federal Railroad Administration

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
John	McMackin			<input type="checkbox"/>
Michael	Beer			<input type="checkbox"/>
Jenny	DiJames			<input type="checkbox"/>
J.Steven	Hart			<input type="checkbox"/>
Joel	Oswald			<input type="checkbox"/>
Anthony	Roda			<input type="checkbox"/>
Rebecca	Anderson			<input type="checkbox"/>
Melinda	Maxfield			<input type="checkbox"/>
				<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**Printed Name and Title** John McMackin, Principal