

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

<http://lobbyingdisclosure.house.gov>

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

<http://www.senate.gov/lobby>

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

| | | | |
|---|--|------------------|--|
| 1. Registrant Name <input checked="" type="checkbox"/> Organization/Lobbying Firm <input type="checkbox"/> Self Employed Individual Williams and Jensen, PLLC | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported Address1 <u>701 8th Street, NW</u> Address2 <u>Suite 500</u> City <u>Washington</u> State <u>DC</u> Zip Code <u>20001</u> - Country <u>USA</u> | | | |
| 3. Principal place of business (if different than line 2) City _____ State _____ Zip Code _____ - Country _____ | | | |
| 4a. Contact Name Ms. <u>Rachel Kessinger</u> | b. Telephone Number <input type="checkbox"/> International Number <u>(202) 973-5941</u> | c. E-mail | 5. Senate ID# <u>41454-571</u> |
| 7. Client Name <input type="checkbox"/> Self <input type="checkbox"/> Check if client is a state or local government or instrumentality <u>Norfolk Southern Corporation</u> | | | 6. House ID# <u>307710033</u> |

TYPE OF REPORT 8. Year 2012 Q1 (1/1 - 3/31) Q2 (4/1 - 6/30) Q3 (7/1-9/30) Q4 (10/1 - 12/31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report Termination Date _____ 11. No Lobbying Issue Activity

INCOME OR EXPENSES - YOU MUST complete either Line 12 or Line 13

| | |
|--|---|
| 12. Lobbying INCOME relating to lobbying activities for this reporting period was: <u>Less than \$5,000</u> <input type="checkbox"/> <u>\$5,000 or more</u> <input checked="" type="checkbox"/> \$ <u>50,000.00</u> Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | 13. Organizations EXPENSE relating to lobbying activities for this reporting period were: <u>Less than \$5,000</u> <input type="checkbox"/> <u>\$5,000 or more</u> <input type="checkbox"/> \$ _____ 14. REPORTING Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code |
|--|---|

Signature  Digitally Signed By: Rachel Kessinger

Date 04/20/2012

Printed Name and Title John McMackin, Principal

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code Railroads (one per page)

16. Specific lobbying issues

Highway legislation, including truck size/weight issues. S. 1813 "Moving Ahead for Progress in the 21st Century (MAP 21) Act" and H.R. 7 "American Energy and Infrastructure Jobs Act of 2012"

17. House(s) of Congress and Federal agencies Check if None

U.S. HOUSE OF REPRESENTATIVES, U.S. SENATE.

18. Name of each individual who acted as a lobbyist in this issue area

| First Name | Last Name | Suffix | Covered Official Position (if applicable) | New |
|------------|-----------|--------|---|--------------------------|
| John | McMackin | | | <input type="checkbox"/> |
| Michael | Beer | | | <input type="checkbox"/> |
| Jenny | DiJames | | | <input type="checkbox"/> |
| J.Steven | Hart | | | <input type="checkbox"/> |
| Joel | Oswald | | | <input type="checkbox"/> |
| Anthony | Roda | | | <input type="checkbox"/> |
| Rebecca | Anderson | | | <input type="checkbox"/> |
| | | | | <input type="checkbox"/> |
| | | | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Printed Name and Title John McMackin, Principal